**Story**

A large district in the middle of the state has a warehouse for storing operations supplies, paper goods, and various types of equipment. Sharon, the administrator handling workers’ compensation claims for the district, and Matt, the warehouse supervisor, have noticed an increase in the number of back injuries among employees working in the warehouse.

Matt feels the district either needs to bring in more employees to do the lifting involved or to get the district to purchase an electric fork lift so employees don’t have to lift too much on their own. Sharon mentions the problem to Dennis, the Assistant Superintendent for Business Services, who feels electric forklifts cost too much and that the district can’t afford to hire more employees.

Dennis believes that Matt just needs to train his employees to lift properly. Matt and Sharon believe training alone would not solve the problem since the materials are too heavy and awkward to be lifted safely. They decide to approach Dennis to make the case for the more effective solutions.

**Directions**

Read the story above and then work in your small groups to prepare a skit that makes the case for a solution to the problem presented.

1. Discuss what points Matt and Sharon could use to make the case for implementing the best solution to the problem.

2. Prepare a short (3-5 minutes) skit for these characters that demonstrates how they could make the case to Dennis for the best solution. Have someone from your group play the role of Dennis. (Feel free to bring in additional characters.)